








ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018

Hotel Radisson Blu - Sala Atlas 2

Company/Web	Logo	Company profile
1 3TI PROGETTI S.p.A www.3tiprogetti.it		<p>3TI PROGETTI, is an independent employee - owned engineering company, ranked in the ENR TOP 225 INTERNATIONAL DESIGN FIRMS, offering consulting services for over 20 years in planning, design, project & construction management of transport infrastructures, hospitals & buildings, energy & water.</p> <p>3TI PROGETTI has carried out over 2500 projects in more than 30 countries and has positioned itself in the global market as a leading engineering consulting firm, offering effective solutions to the growing demand for integrated services and investing in its own organizational structure to meet the ever- increasing market expectations.</p>
2 A.T. ADVANCED TECHNOLOGIES S.r.l www.atsrl.eu		<p>A.T. Advanced Technologies S.r.l is an engineering firm operating since 1975 in the building and civil fields, specialized in integrated design of both new and existing constructions.</p> <p>A.T. has a multidisciplinary team of designers using the latest BIM technologies to ensure the capability to handle every aspect of the design process internally thus granting full integration and quality control.</p> <p>Since its creation A.T. has always distinguished itself as a pioneer in the use of the most advanced technologies to provide its customers with an affordable, timely and high quality standard product.</p> <p>A.T. is certified ISO 9001:2008 firm.</p>
3 ANCE – ITALIAN CONTRACTORS' ASSOCIATION www.ance.it		<p>Ance represents the Italian civil construction industry, which accounts for almost 20.000 companies, including large general contractors to small and medium size enterprises, specialized in every field of civil construction. It is headquartered in Rome and has a community based network, composed of 20 Regional and 96 Local branches throughout the Country.</p> <p>Ance supports the Italian construction industry with regard to public authorities, public services, economic decision makers and other key players involved in the construction sector's policies and activities.</p> <p>Indeed, according to ANCE's 2017 Survey, the 43 companies part of the Survey are running 686 construction sites in 90 countries with total contract value of 90.8 Billion euro and a portfolio of 53 Billion euro. In 2016, they have signed new contracts overseas for an amount in excess of 20.8 Billion euro. In addition, they operate concessions for 37.5 Billion euro.</p> <p>The Italian construction companies partner with international and local companies, providing technology transfers and contributing to the development of highly skilled technical and labour workforces locally.</p>
4 ASTALDI S.p.A www.astaldi.com		<p>ASTALDI is one of the most important construction groups at international level in the field of large scale works. It ranks among the world's top 50 and the Europe's top 20 contractors, with established leadership in Italy and abroad. An international player for more than 95 years, it addresses the market by developing complex and integrated initiatives (design, construction, operation), with solid expertise and highly specialized human resources. It works mainly in designing and developing turnkey projects (EPC Contractor) but is also active in the sectors of Concessions and Operation & Maintenance (O&M).</p> <p>The Group's segments of activity are Transport Infrastructure, Hydroelectric and Power Plants, Civil and Industrial Buildings, as well as Plants Design and O&M. In each of these segments it has attained levels of excellence reaching the top of international rankings: 3rd in Bridges, 4th in Hydro Plants, 10th in Mining, 13th in Mass Transit & Rail, 13th in Health Care facilities, 15th in Highways.</p> <p>The Astaldi Group has been in Romania for more than 25 years, having already built more than 100 kilometres of railways and undergrounds, 250 kilometres of roads and motorways, and 2 international airports (Henri Coanda in Otopeni, Bucharest and Avram Iancu in Cluj-Napoca). In Bucharest, it has already built the iconic 2 km Basarab cable stayed viaduct, the extension of Line 4 of the underground, the Piata Sudului road underpass, and the Lia Manoliu national stadium. It is currently engaged in building, in Bucharest, the new Line 5 of the underground and the Mihail Flamaropol ice arena, and the A1-Curiei limited-access motorway. Elsewhere in the country, is constructing a suspension bridge over the Danube in the Braila area, the Ogra-Campia Turzii motorway section, and 120 kilometres of the Curtici-Simeria double-track railway line, subdivided into three lots.</p> <p>Listed on the stock market since 2002, the Astaldi Group in 2017 posted a total order backlog of over 24 billion euros, boasting more than 10,500 employees and consolidated revenues of over 3 billion euros, more than 75% of which overseas with Romania, Chile, Canada, United States, Turkey and Poland as its strongest markets.</p>
5 BMSTUDIO S.r.l Progetti Integrati www.bmarchitettura.com		<p>BMSTUDIO is one of the most important construction groups at international level in the field of large scale works. It ranks among the world's top 50 and the Europe's top 20 contractors, with established leadership in Italy and abroad. An international player for more than 95 years, it addresses the market by developing complex and integrated initiatives (design, construction, operation), with solid expertise and highly specialized human resources. It works mainly in designing and developing turnkey projects (EPC Contractor) but is also active in the sectors of Concessions and Operation & Maintenance (O&M).</p> <p>The Group's segments of activity are Transport Infrastructure, Hydroelectric and Power Plants, Civil and Industrial Buildings, as well as Plants Design and O&M. In each of these segments it has attained levels of excellence reaching the top of international rankings: 3rd in Bridges, 4th in Hydro Plants, 10th in Mining, 13th in Mass Transit & Rail, 13th in Health Care facilities, 15th in Highways.</p> <p>The BM Studio Group has been in Romania for more than 25 years, having already built more than 100 kilometres of railways and undergrounds, 250 kilometres of roads and motorways, and 2 international airports (Henri Coanda in Otopeni, Bucharest and Avram Iancu in Cluj-Napoca). In Bucharest, it has already built the iconic 2 km Basarab cable stayed viaduct, the extension of Line 4 of the underground, the Piata Sudului road underpass, and the Lia Manoliu national stadium. It is currently engaged in building, in Bucharest, the new Line 5 of the underground and the Mihail Flamaropol ice arena, and the A1-Curiei limited-access motorway. Elsewhere in the country, is constructing a suspension bridge over the Danube in the Braila area, the Ogra-Campia Turzii motorway section, and 120 kilometres of the Curtici-Simeria double-track railway line, subdivided into three lots.</p> <p>Listed on the stock market since 2002, the BM Studio Group in 2017 posted a total order backlog of over 24 billion euros, boasting more than 10,500 employees and consolidated revenues of over 3 billion euros, more than 75% of which overseas with Romania, Chile, Canada, United States, Turkey and Poland as its strongest markets.</p> <p>coordinating and managing projects locally and internationally. The practice combines his expertise with the skills of a highly qualified and diversified team. With the contribution of specialized consultants that match the specific requirements of each project, BM Studio is equipped to provide comprehensive designs across a number of disciplines. Our urban planners, landscape designers, architects, structural, geotechnical and hydraulic engineers, interior architects and product designers, join forces to address the needs of both private clients and those in the public sector. Projects are approached with site-specific research and analysis addressing physical, environmental, and socio-economical aspects, therefore optimizing the full potential that each location has to offer. The studio's portfolio includes works in Italy, Romania, Kazakhstan, Spain, Iran, Baharein. The projects that BM Studio manages are on an 80K to 200K budget in average. The key sectors that are involved in are: healthcare, residential, retail, civic, education, leisure and cultural, social service, industrial design, rail, transportation and infrastructure strategy, urban design and masterplanning.</p>



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2




Company/Web	Logo	Company profile
<p>6</p> <p>BONATTI S.p.A www.bonatti.it</p>		<p>and transportation facilities to the power generation plants.</p> <p>Bonatti trusts in valuable relationship with our clients and partners: starting with constructability, through to engineering, procurement and construction, rounding off with the operation and maintenance of plants and fit-to- purpose tools to help clients optimize their production rate.</p> <p>Engineering & Procurement: our engineering capabilities are applied to a wide range of works and delivery methods: from EPC projects to maintenance services. Procurement means to manage the overall supply chain through an internal and external network that allows to capitalize the experience.</p> <p>Constructability: we review project processes since pre-construction phase. The effective integration of construction knowledge into planning activities, design and field operations allow us to achieve the overall project objectives in compliance with time, accuracy and HS&E requirements.</p> <p>Construction: our experience in construction is a wealth of knowledge developed over decades executing challenging projects all over the world.</p> <p>Due to our experience in all disciplines we commit full reliability performance to our clients: this is our main goal.</p> <p>Operation & Maintenance: our multi-years' experience in global operation & maintenance services allows us to integrate the client's operational capabilities. The goals are production efficiency and optimized overall project lifecycle costs. In Romania, Bonatti on behalf of Petrom OMV awards a multi-disciplinary maintenance and logistics contract on some upstream plants that are quite different in terms of technology and size. In a geographic area measuring approximately 50,000 km² the project includes 8 oil treatment Centers, 2 gas treatment centers, 7 compressor stations, 11 tank farms, 5 water and steam injection plants, 700 km of electric power lines, and 2,579 wells.</p>
<p>7</p> <p>CGS GROUP SPA www.cgsconsolidamenti.com</p>		<p>In the spring of 2003, CGS Consolidamenti S.P.A. was founded from the brilliant idea of a small group of entrepreneurs/managers from five historical companies in Emilia-Romagna. It is a company specialised in services aimed at the stabilisation and improvement of road surfaces and sub-bases.</p> <p>In a few years, CGS Consolidamenti became one of the first companies in Europe in the cold recycling sector, in addition to being one of the top three companies in Italy in the well-known sector of stabilisation of sub-bases. Technical expertise, ongoing research, investment in last-generation machinery and the development of an internal geotechnical laboratory are the keys to the company's success.</p> <p>A corporate strategy aimed at constant growth led to the creation of CGS GROUP, a brand that includes CGS CONSOLIDAMENTI, CGS LAB for the analysis and pre-qualification of materials, CGS AMBIENTE for the characterisation and reclamation of contaminated sites and CGS ENERGIA for the development of energy production plants from renewable sources.</p> <p>The strong push towards internationalisation in recent years has led to the opening of new CGS Consolidamenti locations in Romania and the United Arab Emirates.</p> <p>CGS Group is an international company with completed plants and active construction sites in Africa, Asia and Europe. The need to closely monitor emerging markets and create ad hoc technical solutions for the area, led to the company's decision to establish new companies and new locations.</p> <p>CGS Consolidamenti s.r.l is thus associated with CGS Consolidamenti Romania srl (base of operations for all of Eastern Europe) based in Oradea and CGS Middle East LLC based in Abu Dhabi and operations throughout the Persian Gulf.</p> <p>In addition, CGS Consolidamenti also has equipped mobile laboratories to perform daily on-site checks requested by the DLs and, if necessary, correct the work performed during construction.</p>
<p>8</p> <p>CHIRULLI ANDREA IMPRESA INDIVIDUALE www.chirulliandrea.it</p>		<p>The "Chirulli Andrea" was established on November 16th 1984. The company and commercial organization is headed by Sign. Chirulli Andrea, Owner and Legal Representative who controls and directs the business using a qualified and efficient technical and administrative staff.</p> <p>The company deals with construction and road paving, excavation, earth moving, demolition of civil and industrial buildings and transport and pumping of the concrete conglomerate, has a specialized staff, qualified and trained, technical equipment and means of work that, both in numerical terms, both in terms of performance and quality, they are suitable for carrying out work in acquisitions and also places great attention in the execution of its activities on issues related to respect for the environment, safety and health at work and professional training.</p> <p>The company's factory covers an area of over 22,000 square meters, there is a modern plant for the production of ready-mixed concrete with high quality materials that allow high standards of resistance and a plant that produces concrete products (blocks in concrete, road sites, roof tiles, pipes, puddles, etc.).</p> <p>Both plants are at the forefront from the technological point of view and have a high production capacity and for them the professional training of production workers has been taken care of to optimize the various production phases.</p> <p>Among the most important customers, the company includes the "Ente Nazionale Autonomo delle Strade" of Bari (A.N.A.S.); the provincial administration of Brindisi and Lecce, the Municipality of Ceglie Messapica, Martina Franca and other neighboring municipalities as well as other public and private bodies.</p> <p>Currently, the production complex is one of the best equipped and modern in the context of Southern Italy and is a constantly evolving reality that offers certainties on the Provincial and Regional market, and is also a solid reference point for the economic development of the territory in which it work.</p>



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2




Company/Web	Logo	Company profile
9 CIPA S.p.A www.cipaspa.it		<p>Cipa S.p.A was founded in 1986 and its initial activity of making doing small and medium diameter tunnels and shafts.</p> <p>Infact the Cipa's slogan from the bigenning was: "For years we've been pursuing the goal of being a small company capable of solving big problems" Now we are not so small, but our mission and vision are always to have capable of solving big problems.</p> <p>Now we continue doing small and medium diameter tunnel and shafts, but has now expanded to large diameter tunnels and general consolidations and foundations, underground parkings and civil works, a development we owe to our skilled and experienced people wearing collars both white and blue, but also to the continuously evolving operating equipment, which represents a significant part of the company's value.</p> <p>We finalize the acquisition of a frozen skilled company, and so we can add to our skills the frozen and excavation and of course the waterproofing and lining of tunnel and shaft.</p> <p>The Company is active throughout Italy and thanks to an international expansion programme as early as 2012 overseas work exceeded 30% of total revenues. Cipa is active in Algeria, Denmark, Romania, France, Poland, Israel and Morocco, with advanced negotiations for new projects in Norway, Sweden, Albania, and Saudi Arabia (where it already has its Branch). In 2013, Cipa SpA's growth brought it into the ranks of Italy's top 100 construction companies. Likewise, the Italian association of building constructors (ANCE) ranked Cipa SpA in 20th place in its 2016 report of the Italian construction companies all around the world.</p> <p>As we just say, Cipa's main activity is the performance of works underground, building underground stations, tunnels, and shafts. Complementing these activities, the company also carries out soil stabilization work, foundations, consolidations and parkings and civil works, particularly those in reinforced concrete. With proud we can say that there is no underground in Italy to which Cipa has not made a contribution, now we can add the Warsaw and Copenaghen Metro and we really dream as soon as possible Paris.</p> <p>Cipa SpA has more than € 25 million in equipment, with an in house sector dealing with repairs and mechanical constructions, both in the main quarter and at every active worksite.</p> <p>Between Italy and overseas, the company has for years employed a workforce in excess of 500 units. This circumstance makes the com- pany particularly attentive to the needs of its personnel, who are its strong point, to confirm one other slogan that is:</p>
10 CONSORZIO STABILE AGORAA S.r.l. www.agoraa.it		
11 COSEDIL S.p.A www.cosedilspa.com		<p>Cosedil Spa is a construction company which participates and leads projects throughout Italy working in many different sectors of the industry including civil engineering projects in both the public and private sphere, infrastructure projects, build- to-order commercial spaces, resorts and business districts.</p> <p>Cosedil Spa is a family firm going back three generations, the continuing success it enjoys is down to experience in the field over many years combined with a cutting edge approach to project management.</p> <p>The leading player in its home area, Cosedil Spa carries out works in Italy and overseas with its young, competent, motivated and highly qualified team.</p> <p>Cosedil Spa has been invited to participate in the "European Business Awards (EBA)", an Awards programme designed to recognise and promote excellence, best practice and innovation in the European business community. It is now Europe's largest and most significant cross-sector business recognition programme. The European Business Awards are the showcase of Europe's skills, achievements and innovations in the field of business. It provides the benchmark, inspiration and example for all enterprises and it is a hallmark of excellence. The EBA recognises business excellence from all industry sectors, embracing businesses of all sizes and ages from all European countries. For this reason, Cosedil Spa is proud to participate in this competition.</p>
12 COSTRUZIONI NASONI S.r.l www.costruzioninasoni.it		<p>Costruzioni Nasoni S.r.l. was founded in 1981 by Mr. Marco Nasoni.</p> <p>Over the years the company has consolidated, working in the civil engineering/road works sector, more specifically in the execution of road surfaces, sewerage and water works.</p> <p>After the first 10 years of activity mainly in public and private sector projects, the company invested in plants for the production of Asphalt, concrete and aggregates, in order to reduce production costs and be more competitive on the market.</p> <p>Today, Costruzioni Nasoni covers a production area of 14 000 m2 and 98 vehicles, with 26 dependents and 6 administration employees.</p> <ul style="list-style-type: none"> - civil and road work - industrial warehouses - quick lime stabilization - production of asphalt concrete - production of natural aggregates and recycled aggregates - production of concrete



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2






Company/Web	Logo	Company profile
<p>13 DE SANCTIS COSTRUZIONI S.P.A. www.grupposedsanctis.com</p>		<p>BUILDING YOUR FUTURE With over 80 years experience in the public and private works sectors as well as in the real estate and energy fields, the Group manages its operations with passion, devotion and perseverance. In its third generation, the De Sanctis Family's corporate vision combined with excellence, innovation and professionalism has progressively consolidated the growth and the leadership of its Group supported by a constant commitment to fulfill costumers' expectations. The group is certified in the field of quality, safety and environment and operates in full compliance with the organizational Model as per Legislative Decree no. 231/2001 and the Code of Conduct.</p> <p>COMPANY PROFILE The Group today operates in three main business divisions relevant to the Construction, Real Estate Development and Energy sectors.</p> <p>COSTRUCTION The Construction division is managed by the De Sanctis Costruzioni S.p.A., a leading Italian company in the field of public and private works listed among the first 50 construction companies in the Italian business newspaper 'Il Sole24ORE'. More specifically, its area of expertise embraces road, railway and airport infrastructures, civil residential construction and restoration of monumental buildings, renovations, redevelopment and recovery interventions. Based on a structured organisational system capable of ensuring reliable, safe and cost-effective results, the company's prime objective is to make sure that the construction works are in line with the contractual requirements of its clients. The Group's well-achieved level of expertise, supported by its invaluable human resources team and capital stability are the key to ensuring that knowledge, skills and competence are provided during and after the execution of works.</p> <p>REAL ESTATE DEVELOPMENT The Real Estate Development division deals with the panning, construction and marketing of major initiatives in the residential, office and commercial sectors and logistics. Capitalising on its successful record of accomplishment in this field, the group effectively handles all aspects of property development ranging from the acquisition of real estate and equipment, town planning practices, financing, engineering and construction to the definition of sales and marketing strategies.</p> <p>ENERGY The Energy Division has been active for morethan 10 years especially in the field of clean and hydroelectric energy released by small and medium-sized power plants. More specifically, it oversees the research and development of new initiatives nationwide as well as the applications for licenses, engineering/planning of interventions and construction and operation of plants. Furthermore, it is in charge of all ordinary and extraordinary power maintenance activities, the upgrading of plants and the smoothing of administrative procedures for the application of new licenses. The operations carried out by the division fulfil the requirements of local administrations for which the destination of the energy produced by power stations is in line with the needs of the territory.</p>
<p>14 ECOGEST SPA www.ecogestspa.com</p>		<p>Ecogest SpA is a leading company in Italy in the maintenance of green areas on roads and highways, with over 4,000.00 km under its direct management. We have been in Romania since 2015, and, a year later, began operating in the country through Ecogest Servicerom, a subsidiary incorporated under Romanian law, and with which we have already worked in the country alongside Italian key players, like Astaldi, Tirrena Scavi and Salini Impregilo, providing services to the urban infrastructure sector (Bucharest Metro), and the highway system, along Romania's north-western traffic route. Ecogest also operates in Poland, Turkey and France with established organizations. The Company boasts a large and modern vehicle fleet and its foreign branches are logistically supported by the parent company's resources and know-how. Our main activities focus on the following sectors: - Green area systems and maintenance, both at the service of infrastructures and in urban settings. In particular, we have honed specific and long-standing expertise in grass mowing, both manual and mechanized, with shredding or vacuuming of garden debris directly on site; pruning and removal of trees, including large ones; maintenance and construction of irrigation systems; collection and conferment of street refuse; and, construction of service areas: urban furnishing and green areas in shopping malls, lawn and controlled chemical weeding - Ecological engineering: mechanical and manual hydroseeding; landscaping (planting) on slopes and trenches with anti-erosive and containment functions, including with the use of geomats; installation of mesh, straw and wooden erosion control barriers; construction of mattresses and retaining walls with anti-erosive geomats; nature trails and creation of firebreaking lines; deforestation and reconstruction of forest areas. Road construction works: maintenance and installation of new Jersey walls; construction and restoration of surface hydraulic systems; small artefacts, fencing and installation of vertical signs and noise barriers; maintenance of small artefacts and emergency services.</p>
<p>15 ENSER S.r.l. www.enser.it</p>		<p>ENSER srl is an Engineering Company operating in the field of geotechnics and infrastructure engineering. Our skills in structural engineering, geotechnics and geology allow us to provide a valuable consultancy in a wide range of projects, especially those where a multidisciplinary approach, and a good understanding of soil-structure interaction, is required. Our references include the design and project management of infrastructure (roads, railways, port quays), civil and industrial buildings, underground works, seismic analysis, dams and retaining works, soil and slope consolidation, etc. ENSER srl was founded in 1992 from the initiative of two Professors of Engineering in the University of Bologna. Our team has grown including the best graduates from Bologna, and consists today of over 80 professionals operating in 3 offices in Italy. In 2017 ENSER srl has opened a Succursale in Paris. The experience gained in the design and management of complex works, in Italy and abroad, assures the high standard of our service, confirmed also by the good and steady relationships with many important public and private Clients.</p>



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2





Company/Web	Logo	Company profile
16 FARESIN ROMANIA SRL www.faresinformwork.ro		<p>Faresin Formwork is the Italian leading producer of formwork and engineering solutions for the construction company. The experience of Faresin Formwork to make formwork started in 1979 in Breganze, Italy; the hub for the excellence of the engineering industry in Italy. All products are made according to the founders' values, which have made Faresin Formwork a recognized successful company worldwide: our products must always guarantee top of safety and optimization on site.</p> <p>Since its origins, the company was born engineering and producing innovative formwork, unique, always able to respond to customized needs. Thanks to its long leadership – in particular in engineering solutions for the residential, commercial, industrial, infrastructural, energy plants, sport structures for the construction industry – Faresin Formwork is the reliable and trustable business partner.</p> <p>Faresin Formwork are marketed in more than 80 countries in the world where exports 85% of its total turnover, via its widespread network of direct controlled branches and/or local distributors.</p> <p>The company has a worldwide presence through the following branches: Italy Headquarters, Romania, Canada, USA, Australia, Russia, Bielorussia, Nigeria for a strong international presence on foreign markets.</p> <p>The services that we supply - the Project Management, the Assistance on site, the Training for our partners' staff, the rent and the regeneration of formwork – allow us to reach always the full satisfactions of our partners and their own staff: from the Procurement Management to the Project Manager, until the Site Management and its teams.</p>
17 ICAP S.R.L.		<p>Company active in the public and private building sectors such as civil and industrial buildings, infrastructures in general for the construction of roads, ports, and airports, etc., hydraulic works and of agricultural placing, primary urbanization and secondary, special works which consolidation terrains, works in the subsoil, impermeabilization of the terrains and drilling of the wells.</p>
18 IG4RT www.ig4rt.com		<p>ig4rt - Italian Group for Railway and Road Traffic Technology is an alliance of Italian companies who have been operating for decades successfully in the railway construction industry and in the technology for the controlling and management of road traffic.</p> <p>Combining their expertise in Electrical Power Systems, Overhead Contact Lines, Control and Signalling Technology, ig4rt is now focusing on development opportunities abroad and looking for qualified foreign partners.</p> <p>With a total turnover of 30 million euros, and a labor force of 200 skilled people, ig4rt is a technical strong partner for technology railway installations, both in high speed and in normal speed tracks.</p>
19 Impresa di Costruzioni Ing. E. Mantovani S.p.A. www.mantovani-group.it		<p>History</p> <p>In 1949, Impresa di Costruzioni Ing. E. Mantovani S.p.A. (hereinafter "Mantovani") was founded and started focusing on large scale engineering projects such as "Autostrada del Sole", Italy's first major motorway and "Trampolino Italia", ski jump constructed for the 1966 Olympics at Cortina.</p> <p>In 1987, Mantovani was acquired by Serenissima Holding, belonging to the Chiarotto family and in the course of a few years and thanks to its dynamism, Mantovani became one of the leading companies in the Italian large-scale road construction and refurbishment projects.</p> <p>In the 1990s, Mantovani has become an Italy's benchmark for dredging and hydraulic engineering for water regulation, environmental conservation and wetland maintenance.</p> <p>Since the 2000s, Mantovani has specialized also in the design and construction of initiatives in project finance, i.e. the new Mestre and Alto Vicentino-Thiene hospitals and the Ro-Ro Venice Port, and is currently involved in the development of important road infrastructures of imminent construction.</p> <p>Today, Mantovani continues its evolution to lay new foundations and remain a benchmark in the construction sector both in Italy and abroad. Today's future is tomorrow's history.</p> <p>Mission</p> <p>Transparency, professionalism, competency, reliability and innovation. These are the five pillars on which the Mantovani Group's foundations rest. Five words, but above all five ways of being, five visiting cards expressing Mantovani's identity.</p> <p>In particular, faithful to our Mission, "we operate by placing at the disposition of those who choose us, the best professionals in the sector, the most updated know-how and the ability to resolve any kind of problems. We achieve all of our objectives by guaranteeing the maximum reliability and safety, certain delivery times, high quality work and respect for the environment: our history speaks for us!</p>
20 INSO S.p.A. www.inso.it		<p>INSO S.p.A. is an international "General Contractor" based in Italy, operating in the fields of Healthcare, Industrial and Tertiary infrastructures since the '70s. Thanks to its expertise in designing, building and managing, INSO offers a dynamic response to the needs of a wide range of industries, developing every phase of the construction process through a multi-disciplinary and integrated approach.</p> <p>Through over 40 years of activity INSO retains a special know-how for completing high-tech buildings, such as "turn-key" hospitals, office complexes, shopping malls, business centres, community facilities, skyscrapers, pharmaceutical and industrial plants, schools, universities, sporting centres, etc.</p> <p>INSO has been operating since the beginning in Italy and abroad (Egypt, Algeria, Libya, Nigeria, Saudi Arabia, Iraq, China, Syria, Russia, etc.), particularly in the healthcare infrastructures sector, with more than 80 hospitals built/equipped. In Greece the Company accomplished 9 hospitals, in Malta it carried out the supply and installation of medical equipment for the Mater Dei hospital. In Qatar it is providing the supply and installation of all medical equipment for the Sidra Medical & Research Centre. In Serbia the Clinical Centre of Nis is currently under completion. In France works are underway for the general hospital of Ajaccio and the hospital of Fontainebleau. Other contracts have been recently awarded for the Clinical Centre of Skopje, Macedonia, the Hospital of Chillan, Chile, the Medical Centre of St. Maarten (Netherlands Antilles), the construction and supply of medical equipment for Building A1 at the Tirana University Hospital, Albania.</p> <p>The Company is also a prime operator in the PPP/Concession sector, with ongoing concession contracts for the hospitals of Empoli (Florence, Italy), Vimercate (Milan, Italy), Careggi Cogeneration Plant (Florence, Italy) and the Integrated Health Campus of Kayseri (Turkey).</p> <p>More details on our activity as well as a complete list of references are available on our website www.inso.it</p>



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2




Company/Web	Logo	Company profile
21 INTERBAU RETE D'IMPRESE www.interbaurete.com		<p>General contractor with over 600 employees and 130 million euros in turnover. It is able to directly design, manage and build road infrastructures and large buildings, including electrical, electronic thermo technical and smart city systems.</p>
22 ITL Italconsult Costruzioni s.r.l. www.itlcostruzioni.it		<p>ITL Italconsult Costruzioni is a general construction company which operates in the civil engineering works sector, implementing turnkey projects in Italy and abroad, with particular emphasis on environmental and sanitary engineering and infrastructures. Services offered by the Company range from initial feasibility studies and executive design to construction, operation and maintenance of the executed works.</p> <p>Among the most relevant projects executed by the Company:</p> <ul style="list-style-type: none"> - Construction of the urban and industrial wastewater treatment plant and sewer network for the city of Santiago de los Caballeros – Dominican Republic; population served: 320.000; - Construction of the industrial wastewater treatment plant for the industrial zone of Porto Torres (Sassari) – Italy; population served: 200.000; - Construction of the wastewater treatment plant for the city of Taranto – Bellavista – Italy; population served: 115.000; - Design and Construction of the refining treatment plant for the deputed wastewaters coming from the plant of Taranto – Gennarini - Italy, allowing re-use of water for agricultural purposes; - Design and Construction of a 50 km sewerage network in the province of Brindisi – Italy; - Construction of a 70 km sewerage network for the Municipality of Leporano (Taranto) – Italy; - Design, Construction and Operation, in joint venture, of the Integrated System for the disposal of urban solid waste, hospital waste, with annexed plant for the production of compost, for the city of Taranto - Italy; capacity of treatment: 380 ton/day, producing 4MW of power; - University of Riyadh – Faculty of Chemical and Petroleum Engineering – Riyadh – Saudi Arabia: works executed with prefabrication system; - Baghdad Sheraton Hotel – Construction of a five-stars 316 room hotel – Baghdad – Iraq; - “Al Fateh” University - Faculty of Medical Sciences – Tripoli – Libya: works executed “turnkey”; the 10 tons prefabricated elements have been produced on-site in a mobile plant; - “Al Fateh” University - Faculty of Marine Biology – Tajoura – Tripoli – Libya; - “Al Fateh” University - Central Library – Tripoli – Libya; - Libyan Tractor Company – Construction of a Tractor Factory – Tajoura - Libya; - Many residential projects in Italy and abroad - also executed with own industrialised systems; <p>The Company management system complies to ISO 9001:2015, ISO 14001:2015 and BS OHSAS 18001:2007 standards and regulations.</p>
23 MODULCASA LINE S.p.A www.modulcasaline.com		<p>The group Modulcasa Line employs staff with a thirty-year experience in this field and it's well introduced into the national and European union market, as well as in some non-EU countries. The main industrial premises in Parma fill an area of about 20.000 m² (of which 7.000 m² covered) with a production capacity of about 60 between special structures and assembling prefabricated units and 4.000 containers per year.</p> <p>The plant in Brasov (Euro Modul srl) is another point of production; working since 2006, it's operating on the Rumanian and the bordering countries markets and it's also a reference point for several European companies working in those regions.</p> <p>In addition to the series production of containers, cabins, shelter, we can study and build constructions according to the customer requirements and complying with the regulations in force; in particular we are very skilled in planning, producing and installing turn-key prefabricated units for schools, offices, community centers, laboratories, dressing rooms for worksites and warehouses.</p> <p>We also have a hiring service of containers, toilet facilities and prefabricated units. A considerable stock with different fittings are available for renting; we are also specialized in long-period renting, even concerning planned prefabricated building as schools, offices, commercial premises.</p> <p>Mont-Ele has been working in the sectors of energy, transport, industry, services and research since 1972.</p>
24 MONT-ELE S.r.l. www.mont-ele.it		<p>Mont-Ele is proposed as Power Supply System Integrator for the railway/metro/tramway field. It is an engineering company with more than 40 years of experience in the sectors of energy, transportation and automation systems.</p> <p>It develops and produces complete conversion substations for railway, tramway and metro applications (3kVdc, 750-1500Vdc) using "Railway Energy" switchboards designed and manufactured by itself, further to automation and control systems, protection relays and diagnostics.</p> <p>Mont-Ele can realize customized solutions and follow the customer from design to implementation, providing customers with turn-key systems, service and maintenance.</p>



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2

Company/Web	Logo	Company profile
25 OICE www.oice.it	 Association of Italian Engineering, Architectural and Technical-Economic Consulting Organizations 	<p>OICE is an employers' Association representing Italian engineering, architectural and technical economic consulting organizations within the Confederation of Italian Industry (Confindustria). Founded in 1965 OICE has among its members the leading Italian engineering companies and most of the best qualified small and medium firms within the industry. In 2017 OICE's 350 member companies developed a global turnover of 2 billion Euro employing 12 thousand staff. 40% of the production was developed on foreign markets. To promote and sustain Italian engineering on foreign strategic markets, OICE coordinates its internationalization program with the Association of Italian Constructors, the National Railway Group and implements this activity with the support of the Italian Ministry of Economic Development, the Italian Ministry of Foreign Affairs and Cooperation and the Italian Trade Agency (ICE Agenzia). OICE is member of FIDIC (World Federation of Engineering Associations) and EFCA (European Federation of Engineering Consultancy Associations) and promotes special partnerships with the engineering Associations of the Mediterranean Countries. OICE sustains the participation of the Italian Consulting companies to the tenders organized by the International Financial Institutions with a special focus on the World Bank, the European Bank for Reconstruction and Development, the Asian Development Bank and the African Development Bank.</p>
26 OPERE GEOTECNICHE S.r.l. www.operegeotecnich e.it		<p>The OPERE GEOTECNICHE is a company specialized in the Special Foundations sector. Consolidations like Piles, Jet Grouting, Soil Nailing, Diaphragm Walls, Tunnel Consolidation, Soil Investigation, Dams Consolidation. Our thirty years of experience allows us to be a reliable partner for the construction and design of geotechnical works. Already active internationally with experience in France, Hungary, Slovenia and Spain, the Geotechnical Works looks to the Romanian market with great ambition to face new challenges that can increase its profile. A solid company with innovative and cutting-edge equipment, able to meet the needs of its customers for works of any size.</p>
27 OPERES S.r.l. www.operes.com		<p>Operes was established in 1999. Since 2002 it has specialized in the restoration and recovery of buildings of cultural importance and can today claim to have been involved in a wide variety of conservation projects throughout Italy. A skilled team with the highest levels of expertise in the conservation sector is the central philosophy for Operes, this enables the company to take on alone any job requiring architectural or artistic restoration work. The excellence of Operes relies on continual development and training of our staff in the latest technologies as well as consciousness of the importance of the cultural mission that is central to any intervention in the conservation and restoration of precious architectural works. Thanks to the experience gained over the years, Operes is ready to export the excellent qualities developed in this field all over the world. Furthermore, starting this year (2018) - thanks to the support of the Group it belongs to - Operes has been entering the market of infrastructural and civil engineering works.</p>
28 Politecnica Ingegneria ed Architettura www.politecnica.it	 BUILDING FOR HUMANS	<p>Politecnica is a multidisciplinary Consulting Firm established in Italy in 1972. Politecnica provides a wide variety of professional Engineering & Architectural services for the Buildings & Infrastructures Projects and is presently one of the leading firms in such sector in Italy. It is a privately held, 100% independent and fully controlled by its Partners who works exclusively in the Company. Politecnica is ISO 9001 & 14001 certified and works for Private and Public Clients in Italy and abroad, with an average turnover of approx 14.000.000 EUR/Year. Politecnica has over 150 staff engaged in Buildings & Infrastructures Projects in Europe, the Mediterranean, the Caribbean and Africa. We, Politecnica, are committed to understanding the challenges of our clients and delivering excellence with our professional services. We work in collaboration with a well-established network of international & local firms & partners sharing values, approaches and working methods. Politecnica is independent from any industrial or financial group as well as from any state institution, has no stake in any particular technology, supplier or contractor. We have built an impressive record of accomplishment and a reputation based on the quality of our project management and our deliverables, the quality, competence and reliability of our staff, our financial standing and the trust from our domestic and international Banks. Politecnica has developed its expertise in its 40+ years of activity in Italy and abroad. Politecnica is made by people. Persons are our biggest asset and value. We have in-house Professional Engineers, Architects, Planners, Project Managers, Geologists, Surveyors, supported by Technicians, Draftsmen and Clerks. All Professionals are licensed and enrolled in their relevant Professional Order in Italy. They keep on training and getting updated to the best state-of-the-art professional practices in their sector. Politecnica cares about Diversity and Gender issues: 36% Staff are less than 40 years old, 38% are women, 65% of Staff have a University Education. Politecnica has 4.000 m2 of Offices and spends 500,000 Euro/year for training & ICT innovation and maintenance. In particular Politecnica has a large ICT infrastructure, featuring 210 workstations, 40 laser printers, 8 plotters, 8 scanners. Politecnica is also strongly committed to the Climate Change Challenge, promoting good practices in the field of sustainable design. Politecnica is also a member of OICE, Italian Association of Engineering Firms participating to the FIDIC (International Federation of Consulting Engineers) and is constantly updated on the state-of-the-art techniques, contract procedures, engineering practices. Financials: When it comes to carry out an Assignment, the capability to mobilise Staff, resources, sub-consultants needs a financial support that is essential for the smooth implementation of the Consultancy. Politecnica has a sound and stable turnover that shows its healthy management and its capability to face the Market and its Challenges. The Trust from the Banks is another asset that Politecnica is proud of. Domestic and International Banks assure to Politecnica a significant credit line to let us properly manage our Projects and timely cover expenses and salaries.</p>
29 PRONO S.p.a. www.prono.it		<p>PRONO 1897, established as a Limited Liability Company in 1934, traces its origin as a Contractor in the building industry back to the end of the 1800s. As a General Contractor and Real Estate Developer it has successfully executed a large variety of Buildings and Civil Engineering works in Italy and, since the early fifties, in West Africa, Canada, France and Romania through controlled or associated Companies. At the beginning of this century it also take a look to the future making a Green Economy Branch of the company that invest in renewable energies, constructing and managing Biogas Power Plants.</p>







ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018

Hotel Radisson Blu - Sala Atlas 2

Company/Web	Logo	Company profile
<p>30</p> <p>RICCIARDELLO COSTRUZIONI S.r.l www.ricciardellocostruzioni.com</p>		<p>Ricciardello Costruzioni S.r.l., thanks to its experience in public works sector gained by its technical manager and sole administrator, surveyor Giuseppe Ricciardello, is proud of its significant experience in major works' design and building, such as streets and highways' realization having reinforced concrete or metal structure viaducts, tunnels, consolidation and special foundations with related works for hydraulic protection and environmental defense. Constructive technologies adopted have always followed the knowledges' development in the structural field, adapting from time to time the production to the qualitative standards required by the different public customers. Ricciardello Costruzioni, using its safety regulations, administrative structures and building sites' planning technologies with incomparable synergy, turns out to be among the more important and qualified national companies for remarkable works' realization in both public and private sector. This aspect confers on Ricciardello Costruzioni S.r.l. a stronger position among medium-sized enterprises and a real aptitude to face with winning skills the Italian market. Ricciardello Costruzioni S.r.l. is among the more prestigious national medium-sized enterprises. Its main activities concern streets, highways, viaducts, tunnels and railway works' building. The perfect assignments' realization and a correct net profit's achievement derive from the same working method.</p> <p>A 360° planning, which doesn't stop to strictly engineering aspects, but involves logistics (building site's lay-out and supplies), staff and resources management. In course of action Ricciardello Costruzioni S.r.l. has always distinguished itself by the quality of its realized product and the respect of contractual time and correct execution rules; these are the best guarantees for customers. Furthermore, Ricciardello Costruzioni S.r.l. is proud to be among the few Italian companies specialized in conjugated prefabricated block viaducts realization, as it has both prefabrication and launch equipment. In fact, how can be seen in some viaduct of both ME-PA and A31 Valdastico highways, Ricciardello Costruzioni S.r.l. is nowadays undisputed leader in the pre-fabrication and conjugated prefabricated block viaducts realization, and also the unique in Europe to have done a via-duct launch with a crane anchored to the opposed roadway (Canneto Viaduct, ME-PA Highway).</p> <p>In spite of the early 90' public contracts crisis and the consequent "natural selection" started with the SOA advent, Ricciardello Costruzioni S.r.l. has always worked with a good profitability, thanks especially to a good order portfolio and a careful costs containment policy.</p> <p>The continuous and fast moving public contracts' monitoring, the building sites' organization and a well experienced technical office are the company instruments whereby Ricciardello Costruzioni S.r.l. systematically contend with its own order book renewal. This company policy has allowed the company to reinforce its position and to line up into the foreground of the national market.</p> <p>Ricciardello Costruzioni S.r.l. realizes works for the main public customers, such as ANAS, SOCIETA' AUTOSTRADALE PER L'ITALIA SPA, CONSORZI AUTOSTRADALI, R.F.I. SPA, ENTI LOCALI. Since its establishment, Ricciardello Costruzioni S.r.l. realizes the 100 % of its own turnover in the Italian market range. The choice is to concentrate its own activity only on the national territory preferring, in the last years, an upper middle profile's market, participating so in public tenders of more than 10 mln amount.</p>
<p>31</p> <p>ROMANO COSTRUZIONI & C. S.r.l www.grupporomano.com</p>		<p>The company "ROMANO COSTRUZIONI & C. s.r.l." has been working in private and public sectors for more than 30 years; it was born in November 1980 as a limited partnership, then in 2004 it was transformed in a limited liability company.</p> <p>The field of activity of the company ranges in all that concerns its company object, developing mainly in public constructions sector; thanks to the use of the most advantage technologies, ROMANO COSTRUZIONI & C. s.r.l achieved and continues to achieve ambitious goals, both in project design stage and in the executive one of very complex works.</p> <p>At present, the Company holds SOA Certification issued by the company ITALSOA S.p.A. duly authorized, license pursuant to D.M. 37/08 (ex law 5 March 1990 no. 46) for the installation, transformation, extension and maintenance of plants as Art. 1 of the same law. Letters A-B-C-D-E-F-, and holds moreover UNI EN ISO 9001: 2015 "Quality Management Systems Certification the certifications UNI EN ISO 14001:2004 "Environmental management System", BS-OHSAS 18001:2007 "Safety Management System".</p> <p>It is registered to ACEN (National Association of Building Constructors of Naples), and it has the support of A.N.C.E (National Association of Building Constructors).</p>
<p>32</p> <p>SACE S.p.A www.sacesimest.it</p>		<p>SACE SIMEST constitutes the Italian Export and Internationalization Hub, the national single point of reference to access all insurance and financial products of CDP Group supporting the international growth and competitiveness of Italian companies.</p> <p>SACE, the Italian export credit agency 100% controlled by CDP, offers export credit, credit insurance, foreign investment protection, financial guarantees, bonding and factoring services. SACE supports the competitiveness of companies in Italy and abroad, ensuring more stable cash flows and transforming companies' default risks into development opportunities.</p> <p>SIMEST, 76% controlled by SACE and shareholdings held by leading banks and industry associations, supports Italian companies over the entire internationalization lifecycle, from the initial assessment of new markets to the expansion through direct investments, providing soft loans, export credit support and equity investments.</p>
<p>33</p> <p>SOCIETA' ITALIANA PER CONDOTTE D'ACQUA S.p.A www.condotte.com</p>	 <p>società italiana per condotte d'acqua S.p.A. Fondata il 7 aprile 1880</p>	<p>Società Italiana per Condotte d'Acqua, a Ferfina Group Company, was established on April 7, 1880 and in its centenarian history full with events, the Group has carried out, in Italy and in the world, all kind of construction works whose quality and technical commitment have obtained unanimous appreciation at international level.</p> <p>The company has realized dams and hydroelectric installations; roads and motorways; ways and subways; ports and marine works; hydraulic works and irrigation projects; airports; underground works; civil works for thermal and nuclear plants; residential, directional, sports, industrial and hospital buildings; environmental and monumental protection and restoration.</p> <p>The great experience acquired in all continents, the specialized know-how and the availability of complex technical means in different sectors of the construction market would ensure the Group to carry out the largest turn-key projects and to validly propose itself for operations of project financing, which are increasingly characterising the global large works market.</p> <p>During the recent year the Company and the Group experienced a substantial growth, thanks to the new projects awarded and to the acquisition of other Italian specialized Companies (Cossi Costruzioni S.p.A., experienced in tunnelling, and Inso S.p.A., specialised in the construction of Health Care facilities).</p> <p>Over recent years the Group has always placed itself in the group of 3 major Italian construction companies, with annual sales of around 1.300 M €, with a noteworthy order book (approximately € 6.0 billion) that will ensure that the Group can remain in the current top positions in the coming years.</p>



ITALY AND ROMANIA: BUILDING TOGETHER

BUSINESS CONFERENCE E B2B

Bucarest - 17 aprile 2018
Hotel Radisson Blu - Sala Atlas 2

Company/Web	Logo	Company profile
34 STUDIO LEGALE PISELLI AND PARTNERS www.piselliandpartner s.com		<p>Born after the demerger of Studio Cancrini Piselli of Rome, Piselli & Partners continues to offer its own clients the legal services traditionally provided but, always with the same care and attention and due to the contribution of new Partners, it adds further services regarding matters of interest for companies and administrations, pursuing a customer global protection logic. The close interconnections between the various legal areas and the market globalization have led, as a matter of fact, Piselli & Partners to the awareness that the solution to a specific legal issue becomes optimal only if it is examined in its entirety, from all points of view, evaluating the implications of national and international law.</p> <p>A legal service results, which, together with the usual competence and seriousness, a hallmark of the entire professional activity of its own founder Pierluigi Piselli, also combines specific interconnections with different EU State systems (Great Britain, Romania, Croatia and Greece) and non EU State systems (Russia, Serbia, Kazakhstan, Algeria, Morocco, Ghana), towards an international reality increasingly necessary for a real development of the entrepreneurial business.</p> <p>All while providing precise connections between the various reference legal areas.</p> <p>Hence the joint of Piselli & Partners – Public Procurement Law Firm, which aims at providing a legal service in accordance with the needs of a modern entrepreneurial class and of a new social fabric, adequate to the global reality and, at the same time, specific to the twenty-first century.</p>
35 TECHNICONSULT FIRENZE S.r.l www.tcfirenze.com		<p>Study, through the Conceptual, Preliminary and Basic Design up to the final step of the Detail Design.</p> <p>In particular Techniconsult has acquired a strong know-how in pharmaceutical and are now highly specialized in the pharma process, facilities & utilities design and in supplying “turnkey” projects.</p> <p>Techniconsult can supply Specific design tools such as 3D Design software and CFD (Computational Fluid Dynamics) are routinely used to fulfil the project needs and create a final product of high quality and efficiency.</p> <p>Techniconsult has been developing projects to companies and multinational corporations worldwide</p> <p>Techniconsult can really give added value to project due to the great experience over time in any pharma process, good knowledge of pharma areas layout, correct identification of material and personnel flows and needed compliance with cGMP and FDA standards.</p>
36 Trevi Finanziaria Industriale SpA www.trevigroup.com		<p>The Trevi Group is a world leader in ground engineering (special foundations, tunnel excavation, soil consolidations, repair works for dams, recovery of polluted sites), in the design and marketing of special technologies for the same sector and in the Oil & Gas field both in the production of systems and to the supply of services.</p> <p>The Group was established in 1957 and it has currently 44 operating companies in 32 countries with 55 business units, more than 7.000 employees and a global turnover that exceeds 1 bln €. The Holding (Trevi – Finanziaria Industriale S.p.A.) has been listed at the Milan Stock Exchange since July 1999.</p>
37 ZETA s.r.l. www.zetasrl- lavorimarittimi.com		